

American Psychiatric Association Public Education & Brand Awareness Campaign:

"Healthy Minds. Healthy Lives."

By

Lydia Sermons

Director

APA Office of Communications and Public Affairs



Why Psychiatric Care Is Important

- The need is great and the toll of mental illnesses is high.
- People are increasingly open to seeking help.
- Research shows a link between good mental health and good health overall.



The Need Is Great

- The 1999 Surgeon General's Report on Mental Health: one in five Americans suffers from a diagnosable mental disorder.
- President Bush's New Freedom Commission on Mental Health: half of those who need mental health treatment in this country don't receive it.
- While the CDC reports that the suicide rate has declined in the past 10 years:
 - More than 30,000 people in the U.S. die by suicide each year.
 - It's the country's 11th leading cause of death.
- The Surgeon General also said: untreated depression costs businesses, for example, as much as \$79 billion per year because of lost productivity.



APA Findings Underscore New Era of Understanding

Generally speaking, the American Psychiatric Association's recent (Apr. 2005) findings reinforce the progress that has been made over the last couple of decades in mental illness becoming more broadly accepted and normalized among the public.

- For example, most adults (90%) believe that people with mental illnesses can lead healthy lives, and that treatment for mental illnesses works (80%).
- In addition, younger adults are significantly more positive than older adults (ages 65+), highlighting progress made in younger generations embracing the realities of mental illness.



Effective Treatments Do Exist

The National Institute of Mental Health has compared success rates of treatments for various disorders such as:

- •Schizophrenia (60%)
- •Depression (70-80%)
- •Panic disorder (70-90%)
- •Heart disease (45-50%)

Treatment Works!



Why People Don't Seek Care

- Stigma
- Lack of Access to Care
- Insurance Discrimination:
 - Artificial mind-body split when we think about health coverage.
 - Many people who have insurance and a mental illness:
 - are required to pay higher co-payments
 - allowed fewer doctor visits or days in the hospital
 - or are made to pay higher deductibles than those imposed on other medical illnesses.



Goal: Launch New Public Information & Re-branding Campaign

Campaign Objectives:

- 1) Improve consumer awareness of mental illness issues and help reduce stigmas associated with mental illnesses.
- 2) Improve the public image of the association and APA members respectively, as the leading psychiatric professional organization and leading psychiatric providers for the profession.
- 3) Improve message coordination, brand management and distribution of information among APA members and staff.

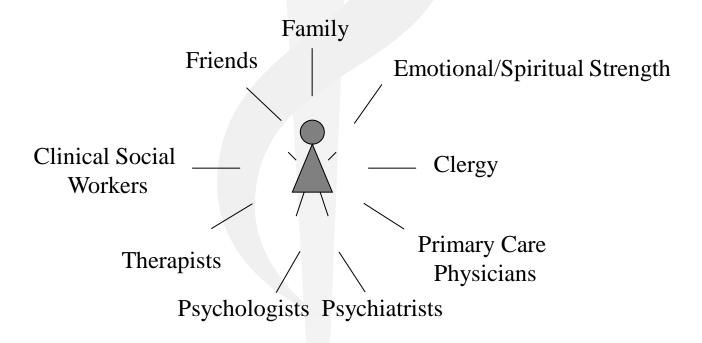


Research and Message Development

- Reviewed primary and secondary research on public perceptions of mental health/ mental illness, and mental health care professionals to get a current and proper diagnosis of public perceptions.
- Conducted 4 focus groups (women) and a national telephone survey (March 31 April 3, 2005), with 1,020 adults (510 men and 510 women 18 years of age and older). The sample is based on a methodology designed to produce a representative sample of the U.S. adult population.
- Research provided a mechanism for understanding key attitudes over time by:
 - Obtaining baseline measures of key brand perceptions and attitudes associated with the brand campaign's objectives;
 - Measuring psychiatrists' image, as well as the image of other competing health care professionals (for comparison and benchmark purposes).
- Supports media outreach efforts by generating interesting consumer insights related to mental illness.

Key Audience/Research Points

ID Key Audiences: (woman 30-54) & General Public Women draw from a variety of resources — mental health network — when dealing with mental health issues:





Key Message Findings from Research

Overall, the findings reinforced the opportunity to create new perceptions for psychiatry/psychiatrists.

- Americans' attitudes are neutral-to-positive toward psychiatrists; strategic & informed messaging can strengthen key attitudes (such as the belief that seeing a psychiatrist is a sign of strength).
- While many people do perceive a difference between psychiatrists and psychologists, findings reveal that they do not *significantly* differentiate the two on key attributes.



Key Message Findings from Research -- Need to shift perceptions of psychiatrists --

From:

- Impersonal, judgmental, condescending, regimented
- Older, male, Freud, white lab-coat
- Frightening, unapproachable
- Too medically focused to deal with emotional issues
- Quick to prescribe
- Attached to long-term/deeply rooted problems
- Only treat those suffering from extreme and severe problems
- Loss of control
- Personal weakness
- Last resort
- It's my fault

To:

- Safe, trusted source of expertise and guidance
- Younger, more contemporary, diverse (gender-wise, culturally, ethnically)
- Warm, personal, easy to talk to
- Authority on physical determinants of mental health
- Individualized treatment (from talk therapy to drug therapy)
- Treat wide-range of mental health issues with varying degrees of severity
- Treat everyday people with wide-ranging issues
- Taking control of health
- Sign of strength
- Part of continuum
- There could be a physical basis



APA Public Information Campaign & Deliverables

Healthy Minds. Healthy Lives.



Healthy Minds. Healthy Lives.

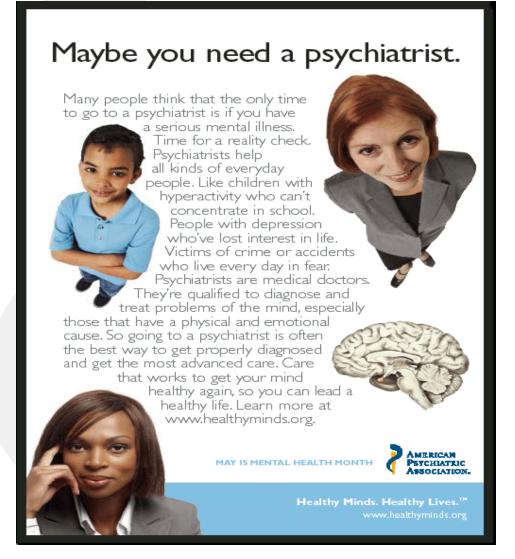
Focuses on the greatest benefit psychiatrists can offer people: the prospect of having "healthy minds" to help them lead "healthy lives."

Linking these two benefits helps to reduce stigmas about mental illness by talking in positive terms and shows APA and its members are caring and working toward a better life for all patients.

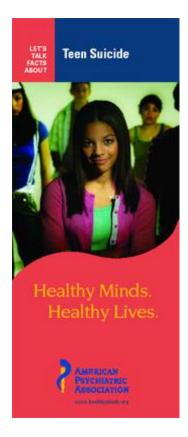
The campaign offers an inspirational, hopeful and memorable message, and also has a rhythm and cadence that makes it easy to remember.

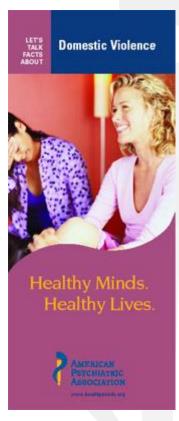
Public Information Campaign PSA's & Ad

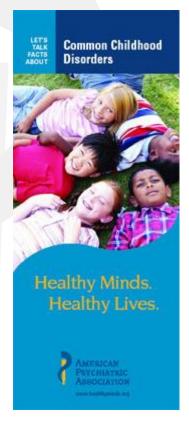
"Maybe" Campaign:
Radio & Television
Public Service
Announcements and
Print Ad (Newsweek &
Family Circle)



Let's Talk Facts Brochure Series

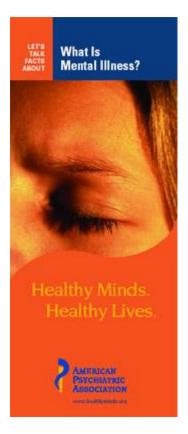




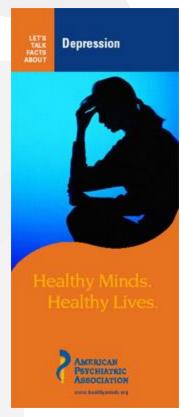




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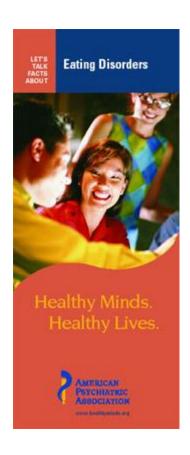


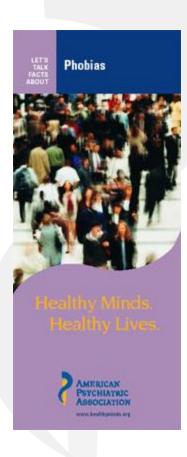


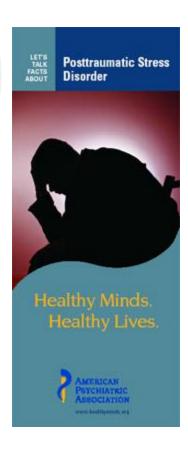




Let's Talk Facts Brochure Series



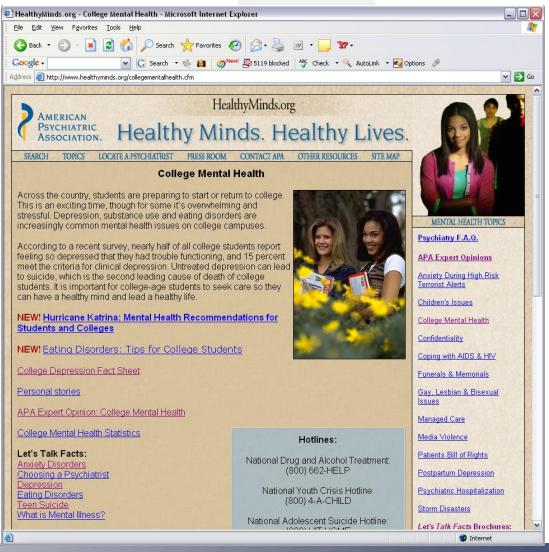




HealthyMinds.org New Consumer Web site



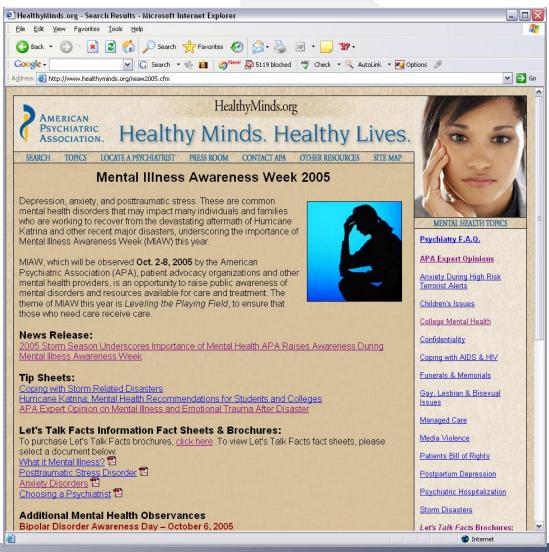
HealthyMinds.org College Mental Health Page



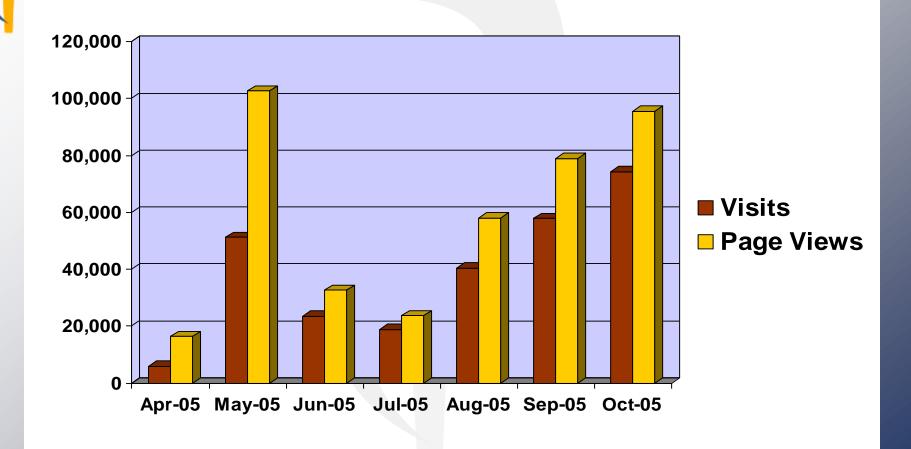
HealthyMinds.org Hispanic Mental Health Page



HealthyMinds.org Mental Illness Awareness Week









"Healthy Minds. Healthy Lives." Summary

Campaign Results for the Month of May:

- *HealthyMinds.org*, Web site: 31,000 unique visitors and 51,000 visits in its first month of operation;
- Our online keyword ads on *Google* and *Yahoo* reached nearly 4 million people and generated more than 60 percent of the traffic to *HealthyMinds.org*;
- APA spokespersons interviewed by 20 television and radio interviews and reached nearly 20 million people;



"Healthy Minds. Healthy Lives." Campaign Results

Campaign Results for the Month of May:

- Magazine ads reached nearly 5 million subscribers;
- Distributed TV public service announcement to more than 100 stations in the top 25 markets; and *Lifetime* network;
- Distributed radio public service announcement to more than 2,100 stations in the top 50 markets;
- APA new "Let's Talk Facts" brochures requested by more than 700 persons; generated \$3,300 in sales.



2006 Public Information Campaign Outlook

Plan of Events:

May is Mental Health Month: launch April 27th: media campaign interviews and Washington Post supplement on mental health

May - October Campaign Activity: Annual Meeting, College Mental Health, Hispanic Mental Health, Mental Illness Awareness Week, African American Mental Health, Asian American Mental Health and other initiatives



More Let's Talk Fact Brochures

- Alzheimer's disease
- Substance Abuse
- OCD
- Panic Disorder
- Psychotherapy
- Coping with HIV & AIDS
- Schizophrenia
- Mental Health of the Elderly
- Incarceration of Mentally Ill

- Mental Health in African Americans
- Mental Health in the Hispanic Community
- Mental Health in Asian-Americans
- Postpartum Depression
- Psychiatric Medications
- Seasonal Affective Disorder



APA's Flagship Publication

AMERICAN PSYCHIATRIC ASSOCIATION

APA's 2004

Annual Report:

Member Focused;

Results Driven



2004 ANNUAL REPORT

